





Recalling our own experiences as

clients or patients



- 1. The **situation** (What happened?);
- 2. The **feelings** it caused;
- 3. How you **handled** the situation (What you did?);
- 4. The underlying principles or **values** that guided how you handled it





SUPPORTIVE

THOROUGH

ACTIVE



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- "Supporting my client's decision is the best way I can do my job helping her."

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- "I am knowledgeable about the care she is seeking."

ACTIVE





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ACTIVE

- "I actively help my client/patient locate and schedule the care she needs."
- "I actively assess her needs for, and help connect her to, supportive services such as childcare or transportation—to help her to utilize the referral she is seeking."





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ACTIVE

- "I actively help my client/patient locate and schedule the care she needs."
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- "I follow up, asking about her experience accessing this provider and if there is anything else she needs."
- "I use her experience to better help the next client or patient seeking a referral."







SUPPORTIVE

THOROUGH

ACTIVE



Making a referral involves honoring the client's right to:

